

One day forum for Charterers' & Shipbrokers

Challenging discussion | Expert opinion | Smarter solutions

DIGITAL PROGRESS



Digital Progress on Wednesday 17 May 2023

10:00 – 11:00

SESSION ONE:

Maritime Tech Solutions Panel Discussion

Our panel of industry experts discuss the current Maritime Technology landscape, from the influx of start-ups, venture capital investment, big and often bold promises to Digital Technology playing an important role in achieving the decarbonisation goals of companies and the industry at large.



PANELLISTS:
STEVE FLETCHER
AXSMarine



CYNTHIA WORLEY
VP of Strategic Accounts, SEDNA



MODERATOR:
JOCHEM DONKERS
Sky Sail Advisors

S1



11:00 – 11:40: DISCUSSION AND REFRESHMENTS

11:45 – 13:00

SESSION TWO:

Managing Carbon Emissions

What charterers need to know to make informed carbon efficient decisions? From who is responsible to Carbon Calculation, Reporting, Trading schemes and the real cost's. In this round table discussion session experts in their fields will share informative and valuable insights.

From the near term to what could unfold in the next decade

Zero emission ships, stronger regulation on energy efficiency (from 2026) as CII is revised.



DR TRISTAN SMITH
UCL Energy Institute, MAS

Sea Cargo Charter Signatory:

Complying with internal and external reporting frameworks, responsible chartering.



CLAIRE WRIGHT
Genarl Manager, Commercial & Strategy, Shell Shipping and Maritime

Calculating:

Using AI predictive analytics to accurately forecast voyage costs.

THE SIGNAL GROUP

Carbon Schemes and Carbon Trading.



ANGELICA KEMENE
Head of Data Analysis Optima Shipping Services, Managing Partner Kaiyo2 Capital

The Carbon Journey.



MIKE POWELL
Chief Business Officer
Cardinal & StrathumFive



MODERATOR:
RICHARD CLAYTON
Senior Correspondent, Lloyds List

S2

One day of panel discussion, round table discussion and presentations from experts covering issues and challenges facing today's pre and post fixture professionals and how tailored software solutions are helping in the decision making process.

<https://www.binnacle.ltd/digital-progress-london-2023/>

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13:00 – 14:30: DISCUSSION AND LUNCH

14:30

SESSION THREE:
The afternoon session will be 1 session of 2 hours covering a range of topics delivered in 'bite size' slots to increase the content covered and keep attention.

Market entry: How and when?
How technology is assisting the charterer to negotiate well, access better informed market data to make better informed decision when to enter the market.

STEVE FLETCHER
COO, AXSMarine

The Shipbrokers perspective:
An Analyst view of digital progress in the industry how it's advanced brokers services, finding the right ships for their clients, using accurate voyage data for future planning and touching on the analysis of ship efficiency.

ANNIKA BARTELS
Research Analyst, ifchor Galbraiths

Changing the mind set of charterers.
Advances in editing software, contracts and clauses and the continuing need for the 'real' collaboration that is required to achieve the emissions reductions targets. 'CII – Nothing to do with me!'

Digital adoption:
Ebl's Look at example of a digital 'win' what can we learn from the uptake in the dry bulk sector?

GRANT HUNTER
Director for Standards Innovation & Research, BIMCO

CASE STUDY: SEDNA looks at workflow strategies
Building a digital platform to work for maritime

LEIGH STEED-MIDDLETON
Senior VP of Product and Engineering SEDNA

S3

14:30

SESSION THREE CONTINUED:

DEMURRAGE:
How past data helps inform and shape future decisions
Collating & analysing historic data to make future savings and better commercial decisions.

PHILL STALLEY
Marketing Director, HubSE

S3

CLOSING:
An opinion piece to provoke discussion over drinks

17:00 – 18:00

ADDITIONAL SESSION:
Institute of Chartered Shipbrokers London and SE Branch Chairman's Lecture.

DRINKS RECEPTION:
All attendees are invited to drinks reception in the space bar networking area



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